

ORDERING GUIDE

This ordering guide is presented as a procedural guide. For a formal statement of policies, refer to the TERMS AND CONDITIONS OF SALE found on the Quotation form or on the Customer Acknowledgement copy of the Sales Order.

PLACING AN ORDER

When ordering a DATEL product, give the complete model number, product description, and option description. Place orders with a DATEL field sales representative or with the factory by letter, telephone, or FAX. *Minimum order and minimum per shipment is \$100.*

OUTSIDE THE U.S.A. AND CANADA Place overseas orders with a DATEL Sales Subsidiary (in West Germany, France, the United Kingdom, and Japan) or with a DATEL overseas sales representative. Orders received directly will be treated the same as if placed through our overseas sales representative. In countries without a DATEL representative, orders should be placed by FAX and confirmed by air mail.

FIELD SALES REPRESENTATIVE

DATEL employs field sales representatives throughout the United States, Canada, Europe, and the Far East. DATEL also has Sales Subsidiaries in Munich, West Germany; Paris, France; London, England; and Tokyo and Osaka, Japan. Only these sales representatives are authorized by DATEL to solicit sales, and any information or data received by sources other than these authorized representatives or the DATEL factory are not considered binding.

PRICES

All prices are F.O.B. , Mansfield, Massachusetts, U.S.A. in U.S. dollars. Applicable federal, state, and local taxes are extra and paid by buyer. Prices are subject to change without notice.

TERMS Net 30 days

DISCOUNTS

Quantity discounts are available when placed in a single order. OEM discounts are available on an order or contract basis; consult the factory for details

QUOTATIONS

Price and delivery quotations made by DATEL or its authorized field sales representatives are valid for 30 days unless otherwise stated.

DELIVERY

DATEL uses an IBM System 4381, for efficient processing of orders. All orders placed with DATEL are acknowledged within a few days by an acknowledgement copy of our sales order form.

This copy indicates pertinent information including a formal statement of terms and conditions of sale and estimated delivery date.

This date has preference over all other agreed upon dates unless otherwise specified.

DATEL ships all products in rugged commercial containers suitable for insuring safe delivery under normal shipping conditions. Unless shipping method is specified, the best available method will be used.

Shipping charges are normally prepaid and billed to the customer except for Air Freight charges which are sent collect. The appropriate data sheet and/or instruction is packed with each product shipped.

ORDER CANCELLATION

All orders entered with DATEL are binding and are subject to a cancellation charge if cancelled before or after the scheduled shipping date appearing on the acknowledgement copy of the sales order form. Refer to DATEL's Standard Terms and Conditions for specific charges.

WARRANTY

DATEL warrants that all of its products are free from defects in material and workmanship under normal use and service for a period of one year from date of shipment. DATEL's obligations under this warranty are limited to replacing or repairing, at its option, at its factory or facility, any of the products which shall within the applicable period after shipment be returned to DATEL's facility, transportation charges prepaid, and which are after examination disclosed to the satisfaction of DATEL to be thus defective. This warranty shall not apply to any such equipment which shall have been repaired or altered except by DATEL or which shall have been subjected to misuse, negligence, or accident. In no case shall DATEL's liability exceed the original purchase price. The aforementioned provisions do not extend the original warranty period of any product which has either been repaired or replaced by DATEL.

RETURNS

You will need a return authorization number and shipping instructions from the factory when returning products for any reason. Items should not be returned air freight collect as they cannot be accepted. It is absolutely necessary to return products in the manner stated here, otherwise considerable delay will result in processing the return.

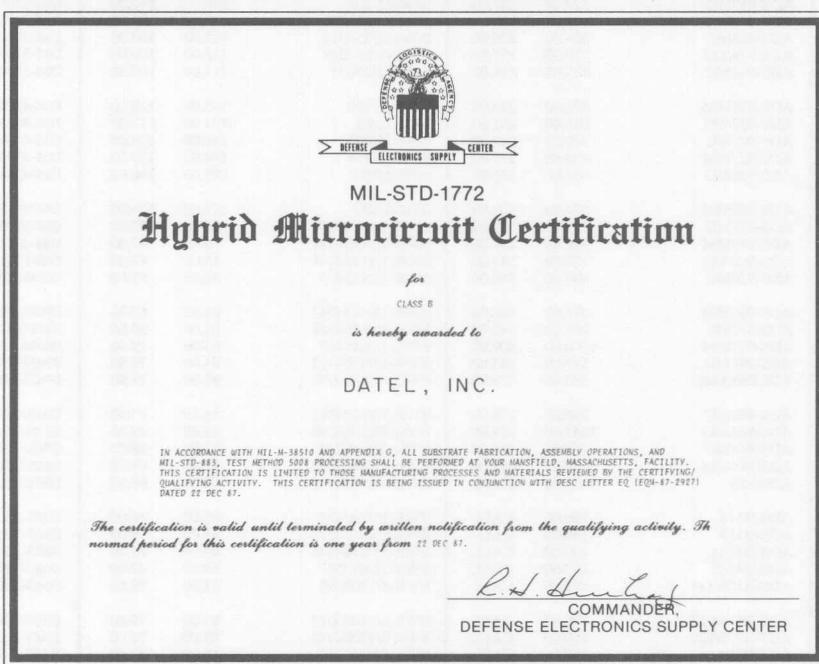
RETURNS OUTSIDE THE U.S.A. AND CANADA

Contact the local sales representative or factory for authorization and shipping instructions first.

CERTIFICATE OF COMPLIANCE

When requested by the customer DATEL will provide a standard Certificate of Compliance with all shipments. This request must be specified on the purchase order.

DATEL is Qualified to MIL-STD-1772



Prices and model availability subject to change without notice.

DATEL, INC. 11 CABOT BOULEVARD, MANSFIELD, MASS. 02048 U.S.A.

TEL. (508) 339-3000

FAX: (508) 339-6356

CUSTOMER PRICE LIST
Prices in U.S. Dollars
Effective November 1, 1993

MODEL	PRICE (1 - 4)	PRICE (100's)	MODEL	PRICE (1 - 4)	PRICE (100's)	MODEL	PRICE (1 - 4)	PRICE (100's)	MODEL	PRICE (1 - 4)	PRICE (100's)
32-2242568	\$ 72.00	\$ 63.00	ADC-HC12BMM-QL	\$ 615.00	\$ 461.00	ADS-EVAL3	\$ 190.00	\$ CALL	DAC-608C	\$ 5.00	\$ 4.10
32-2242570	42.00	37.00	ADC-HS12BMC	209.00	157.00	ADS-EVAL4	190.00	CALL	DAC-610C	14.00	10.65
32-2242572	42.00	37.00	ADC-HS12BMM	282.00	212.00	AM-1010	11.00	8.40	DAC-612C	19.00	14.45
38-8193022	75.00	65.00	ADC-HS12BMM-QL	402.00	302.00	AM-1100	11.00	8.40	DAC-7523	5.00	4.10
38-8193902	28.00	24.00	ADC-HX/883	344.00	241.00	AM-1110	13.00	9.90	DAC-7533	9.00	6.85
39-7267690	50.00	44.00	ADC-HX12BGC	143.00	100.00	AM-1435MC	134.00	101.00	DAC-7541	11.00	8.40
39-7341560	52.00	45.00	ADC-HX12BMC	183.00	128.00	AM-1435MM	164.00	123.00	DAC-HF10/883	390.00	293.00
39-8194910	32.00	28.00	ADC-HX12BMM	255.00	179.00	AM-1435MM-QL	193.00	145.00	DAC-HF10BMC	222.00	167.00
5962-8850801XA	362.00	253.00	ADC-HZ/883	362.00	253.00	AM-2107	12.00	9.15	DAC-HF10BMM	265.00	199.00
5962-8850801XC	344.00	241.00	ADC-HZ12BGC	179.00	125.00	AM-420	5.00	3.80	DAC-HF12/883	422.00	317.00
5962-8850802XA	380.00	266.00	ADC-HZ12BMC	204.00	143.00	AM-427-1B	10.00	8.20	DAC-HF12BMC	254.00	191.00
5962-8850802XC	362.00	253.00	ADC-HZ12BMM	289.00	202.00	AM-430A	8.00	6.10	DAC-HF12BMM	301.00	226.00
5962-8851403XA	82.00	61.50	ADM-12A	895.00	CALL	AM-430B	17.00	12.95	DAC-HF8/883	371.00	278.00
5962-8851403XC	78.00	58.50	ADM-12C	445.00	CALL	AM-464-2	8.00	6.10	DAC-HF8BMC	217.00	163.00
5962-8851404XA	82.00	61.50	ADM-12D	830.00	CALL	AM-500GC	140.00	105.00	DAC-HF8BMM	242.00	182.00
5962-8851404XC	78.00	58.50	ADM-12E	650.00	CALL	AM-500MC	148.00	111.00	DAC-HK12BGC	92.00	64.00
5962-8952801XA	271.00	190.00	ADM-12F	750.00	CALL	AM-500MM	201.00	151.00	DAC-HK12BGC-2	92.00	64.00
5962-8952801XC	259.00	181.00	ADM-14B	575.00	CALL	AM-500MM-QL	233.00	175.00	DAC-HK12BMC	108.00	76.00
5962-8952802XA	271.00	190.00	ADM-14G	825.00	CALL	AM-551MC	101.00	76.00	DAC-HK12BMC-2	108.00	76.00
5962-8952802XC	259.00	181.00	ADS-111MC	314.00	236.00	AM-551MM	137.00	103.00	DAC-HK12BMM	174.00	122.00
5962-8953101HXA	300.00	210.00	ADS-111MM	345.00	259.00	AM-552	13.00	9.90	DAC-HK12BMM-2	174.00	122.00
5962-8953101HXC	286.00	200.00	ADS-112/883	497.00	373.00	AM-553	13.00	9.90	DAC-HK12BMM-2-QL	264.00	185.00
5962-8953102HXA	300.00	210.00	ADS-112MC	296.00	222.00	AM-6210	16.00	12.20	DAC-HK12BMM-QL	264.00	185.00
5962-8953102HXC	286.00	200.00	ADS-112MM	414.00	311.00	AM-6330	10.00	7.60	DAC-HKB-2/883	259.00	181.00
60-2105600	75.00	65.00	ADS-117/883	367.00	275.00	AM-11030	54.00	41.00	DAC-HKB/883	259.00	181.00
61-7342340	50.00	44.00	ADS-117MC	233.00	158.00	AM-11070	72.00	55.00	DAC-HP16BGC	105.00	74.00
ADC-12/20 VME	500.00	CALL	ADS-117MM	256.00	174.00	AM-11220	19.00	14.45	DAC-HP16BGC-1	105.00	74.00
ADC-12/2A VME	550.00	CALL	ADS-118A/883	583.00	437.00	AM-12120	44.00	36.00	DAC-HP16BMC	118.00	83.00
ADC-14/2 VME	550.00	CALL	ADS-118/883	583.00	437.00	APP-20A1	782.00	680.00	DAC-HP16BMC-1	118.00	83.00
ADC-16/35 VME	695.00	CALL	ADS-118AMC	351.00	239.00	APP-20A3	964.00	839.00	DAC-HP16BMM	204.00	143.00
ADC-16/35-U VME	695.00	CALL	ADS-118AMM	390.00	265.00	APP-20D1	787.00	685.00	DAC-HP16BMM-1	204.00	143.00
ADC-16/400K VME	395.00	CALL	ADS-118MC	351.00	239.00	APP-20E1	763.00	664.00	DAC-HPB-1/883	286.00	200.00
ADC-20/7883	197.00	138.00	ADS-118MM	390.00	265.00	BCM-15/100	130.00	113.00	DAC-HPB/883	286.00	200.00
ADC-20/7883	197.00	138.00	ADS-119MC	494.00	336.00	BCM-15/200	136.00	118.00	DAC-HZ12BGC	68.00	48.00
ADC-20/7LC	61.00	43.00	ADS-119MM	571.00	388.00	BCM-15/300	140.00	122.00	DAC-HZ12BMC	73.00	51.00
ADC-20/7LM	88.00	62.00	ADS-130MC	895.00	671.00	BCM-15/60	129.00	112.00	DAC-HZ12BMM	135.00	95.00
ADC-20/7MC	61.00	43.00	ADS-131MC	660.00	495.00	BPD-15/190-D5	126.00	110.00	DAC-HZ12BMM-QL	189.00	132.00
ADC-20/7MM	88.00	62.00	ADS-132/883	780.00	585.00	BPM-12/100	123.00	107.00	DAC-HZ12DCG	110.00	77.00
ADC-20/883	270.00	203.00	ADS-132MC	423.00	317.00	BPM-12/200	128.00	111.00	DAC-HZ12DMC	133.00	93.00
ADC-20/883	270.00	203.00	ADS-132MM	544.00	408.00	BPM-12/25-D5	113.00	98.00	DAC-HZ12DMM	174.00	122.00
ADC-208LC	116.00	87.00	ADS-193MC	357.00	268.00	BPM-12/300	132.00	115.00	DAC-HZ12DMM-QL	237.00	166.00
ADC-208LM	171.00	128.00	ADS-193MM	395.00	296.00	BPM-12/420-D12	186.00	162.00	DAC-HZB/883	221.00	155.00
ADC-208MC	116.00	87.00	ADS-21AC	814.00	611.00	BPM-12/420-D24	186.00	162.00	DAC-UP8BC	9.00	6.85
ADC-208MM	171.00	128.00	ADS-21PC	734.00	551.00	BPM-12/420-D28	186.00	162.00	DBM-20	75.00	63.00
ADC-228/883	626.00	470.00	ADS-233A	122.00	100.00	BPM-12/420-D5	186.00	162.00	DM-31-1	70.00	59.00
ADC-228MC	329.00	247.00	ADS-233B	95.00	78.00	BPM-120/25	148.00	129.00	DM-3100B-1	139.00	117.00
ADC-228MM	417.00	313.00	ADS-835A	12.00	9.85	BPM-15/100	134.00	117.00	DM-3100L-1	90.00	76.00
ADC-304	17.00	12.95	ADS-835B	9.00	7.40	BPM-15/150-D24	134.00	117.00	DM-3100N-1	79.00	66.00
ADC-317	67.00	55.00	ADS-916MC	285.00	214.00	BPM-15/150-D28	134.00	117.00	DM-3100U1-1	94.00	79.00
ADC-500BMC	365.00	274.00	ADS-916MM	373.00	280.00	BPM-15/150-D5	134.00	117.00	DM-3100U2-1	115.00	97.00
ADC-500BMM	496.00	372.00	ADS-917MC	329.00	247.00	BPM-15/200	134.00	117.00	DM-3100X-1	99.00	83.00
ADC-505BMC	350.00	263.00	ADS-917MM	439.00	329.00	BPM-15/220-D5	157.00	137.00	DM-3101-1	120.00	101.00
ADC-505BMM	477.00	358.00	ADS-924MC	304.00	228.00	BPM-15/25-D12	115.00	100.00	DM-3102A	244.00	205.00
ADC-508MC	335.00	251.00	ADS-926/883	529.00	397.00	BPM-15/25-D28	115.00	100.00	DM-3103-1	127.00	107.00
ADC-511MC	251.00	188.00	ADS-926MC	285.00	214.00	BPM-15/25-D5	115.00	100.00	DM-3104-1	154.00	129.00
ADC-511MM	299.00	224.00	ADS-926MM	373.00	280.00	BPM-15/300	148.00	129.00	DM-4100D-1	224.00	188.00
ADC-530MC	299.00	224.00	ADS-927/883	615.00	461.00	BPM-15/60	134.00	117.00	DM-4101L-1	118.00	99.00
ADC-530MM	329.00	247.00	ADS-927MC	329.00	247.00	BPM-150/20	148.00	129.00	DM-4101N-1	121.00	102.00
ADC-574AT	149.00	122.00	ADS-927MM	439.00	329.00	BPM-180/16	148.00	129.00	DM-4105-1	133.00	112.00
ADC-574ZA	39.00	32.00	ADS-928MC	461.00	346.00	BPM-5/250	122.00	106.00	DM-4200-1	117.00	98.00
ADC-574ZB	25.00	20.50	ADS-928MM	531.00	398.00	BPM-5/500	143.00	124.00	DM-9115-1	152.00	128.00
ADC-574ZC	21.00	17.25	ADS-929MC	376.00	282.00	BWR-12/105-D5	55.00	47.00	DM-9200-1	132.00	111.00
ADC-674ZA	45.00	37.00	ADS-929MM	502.00	377.00	BWR-12/125-D12	55.00	47.00	DM-9215-1	152.00	128.00
ADC-674ZB	30.00	24.60	ADS-930/883	729.00	547.00	BWR-12/125-D48	55.00	47.00	DM-LX3-1	84.00	71.00
ADC-674ZC	25.00	20.50	ADS-930MC	494.00	346.00	BWR-12/335-D5	81.00	69.00	DMH-30MM-0	89.00	83.00
ADC-800	30.00	22.80	ADS-930MM	571.00	400.00	BWR-12/415-D12	81.00	69.00	DHM-30MM-1	89.00	83.00
ADC-810MC	358.00	269.00	ADS-931MC	857.00	643.00	BWR-12/415-D48	81.00	69.00	DHM-30MM-2	89.00	83.00
ADC-811MC	341.00	256.00	ADS-931MM	1066.00	800.00	BWR-12/625-D5	93.00	79.00	DHM-30PC-0	69.00	64.00
ADC-815MC	278.00	209.00	ADS-941MC	377.00	283.00	BWR-12/830-D12	93.00	79.00	DHM-30PC-1	69.00	64.00
ADC-816MC	333.00	250.00	ADS-942AMC	399.00	279.00	BWR-12/830-D48	93.00	79.00	DHM-30PC-2	69.00	64.00
ADC-817AMM-QL	747.00	560.00	ADS-942MC	399.00	279.00	BWR-15/100-D12	55.00	47.00	DMS-20-CP	280.00	CALL
ADC-830C	8.00	6.10	ADS-944/883	1245.00	934.00	BWR-15/100-D48	55.00	47.00	DMS-20LCD-0-5	29.00	27.00
ADC-908MC	374.00	281.00	ADS-944MC	726.00	494.00	BWR-15/275-D5	81.00	69.00	DMS-20LCD-0-5B	37.00	34.00
ADC-908MM	461.00	346.00	ADS-944MM	957.00	651.00	BWR-15/330-D12	81.00	69.00	DMS-20LCD-0-9	29.00	27.00
ADC-914MC	276.00	207.00	ADS-945	1154.00	866.00	BWR-15/330-D48	81.00	69.00	DMS-20LCD-0-9B	37.00	34.00
ADC-B207/208	311.00	CALL	ADS-B118	190.00	CALL	BWR-15/500-D5	93.00	79.00	DMS-20LCD-1-5	29.00	27.00
ADC-B304E	351.00	CALL	ADS-B119	190.00	CALL	BWR-15/670-D12	93.00	79.00	DMS-20LCD-1-5		

MODEL	PRICE (1 - 4)	PRICE (100's)	MODEL	PRICE (1 - 4)	PRICE (100's)	MODEL	PRICE (1 - 4)	PRICE (100's)	MODEL	PRICE (1 - 4)	PRICE (100's)
DMS-20PC-0-RH	\$ 37.00	\$ 34.00	DMS-40LCD-2/3-9B	\$ 87.00	\$ 74.00	DVME-622B	\$ 2095.00	\$ 1571.00	HDAS-76MM	\$ 237.00	\$ 178.00
DMS-20PC-0-RL	37.00	34.00	DMS-40PC-1-GS	79.00	67.00	DVME-622SRC	150.00	CALL	HDAS-8/883	780.00	585.00
DMS-20PC-0-RS	29.00	27.00	DMS-40PC-1-RH	83.00	71.00	DVME-624C2	1577.00	1183.00	HDAS-8MC	417.00	313.00
DMS-20PC-0-RS-H	37.00	34.00	DMS-40PC-1-RL	83.00	71.00	DVME-624V1	1146.00	860.00	HDAS-8MM	498.00	374.00
DMS-20PC-0-Y'S	29.00	27.00	DMS-40PC-1-RS	79.00	67.00	DVME-624V2	1360.00	1020.00	HS-24	15.00	10.50
DMS-20PC-1-AS	29.00	27.00	DMS-40PC-1-RS-BCD	83.00	71.00	DVME-626V1	1768.00	1326.00	HS-32	17.00	11.90
DMS-20PC-1-GS	29.00	27.00	DMS-40PC-1-Y'S	79.00	67.00	DVME-626V2	1768.00	1326.00	HS-40	18.00	12.60
DMS-20PC-1-LM	45.00	42.00	DMS-40PC-2-GS	79.00	67.00	DVME-628C	1708.00	1281.00	MEM-30	1150.00	863.00
DMS-20PC-1-LM-F	45.00	42.00	DMS-40PC-2-RH	83.00	71.00	DVME-628V	1345.00	1009.00	MPP-20A	603.00	525.00
DMS-20PC-1-LM-R	45.00	42.00	DMS-40PC-2-RL	83.00	71.00	DVME-630A1	5395.00	4046.00	MPP-20D	603.00	525.00
DMS-20PC-1-OS	29.00	27.00	DMS-40PC-2-RS	79.00	67.00	DVME-630A2	5495.00	4121.00	MPP-20E	603.00	525.00
DMS-20PC-1-RH	37.00	34.00	DMS-40PC-2-RS-BCD	83.00	71.00	DVME-630B1	5150.00	3863.00	MS-13	14.00	12.00
DMS-20PC-1-RL	37.00	34.00	DMS-40PC-2-Y'S	79.00	67.00	DVME-630B2	5250.00	3938.00	MS-6	13.00	11.00
DMS-20PC-1-RS	29.00	27.00	DMS-40PC-3-GS	79.00	67.00	DVME-630C1	4995.00	3746.00	MS-7	13.00	11.00
DMS-20PC-1-RS-H	37.00	34.00	DMS-40PC-3-RH	83.00	71.00	DVME-630C2	5095.00	3821.00	MSH-840MC	308.00	231.00
DMS-20PC-1-Y'S	29.00	27.00	DMS-40PC-3-RL	83.00	71.00	DVME-630D1	5495.00	4121.00	MSH-840MM	336.00	252.00
DMS-20PC-2-AS	29.00	27.00	DMS-40PC-3-RS	79.00	67.00	DVME-630D2	5595.00	4196.00	MV-1606	12.00	9.85
DMS-20PC-2-GS	29.00	27.00	DMS-40PC-3-RS-BCD	83.00	71.00	DVME-630E1	5095.00	3821.00	MV-808	12.00	9.85
DMS-20PC-2-OS	29.00	27.00	DMS-40PC-3-Y'S	79.00	67.00	DVME-630E2	5195.00	3896.00	MVD-409	15.00	12.30
DMS-20PC-2-RH	37.00	34.00	DMS-BZL1	5.00	4.00	DVME-630EXEC	495.00	CALL	MVD-807	12.00	9.85
DMS-20PC-2-RL	37.00	34.00	DMS-BZL2	7.00	6.00	DVME-630F1	5495.00	4121.00	MX-1606	22.00	16.75
DMS-20PC-2-RS	29.00	27.00	DMS-BZL3	5.00	4.00	DVME-630F2	5595.00	4196.00	MX-1616C	33.00	25.10
DMS-20PC-2-RS-H	37.00	34.00	DMS-BZL4	7.00	6.00	DVME-630G1	5695.00	4271.00	MX-808	12.00	9.85
DMS-20PC-2-Y'S	29.00	27.00	DMS-EB	14.00	12.00	DVME-630G2	5795.00	4346.00	MX-818C	18.00	13.70
DMS-20PC-3-AS	29.00	27.00	DMS-EB-AC/DC	29.00	24.00	DVME-630SRC	1195.00	CALL	MX-826/883	256.00	174.00
DMS-20PC-3-GS	29.00	27.00	DMS-EB-DC/DC	32.00	27.00	DVME-641	695.00	521.00	MX-826MC	121.00	82.00
DMS-20PC-3-OS	29.00	27.00	DMS-EB-HTBC	32.00	27.00	DVME-643H	1628.00	1221.00	MX-826MM	143.00	97.00
DMS-20PC-3-RH	37.00	34.00	DMS-EB-HTBF	32.00	27.00	DVME-643T	1568.00	1176.00	MX-850MC	132.00	90.00
DMS-20PC-3-RL	37.00	34.00	DMS-EB-LP	29.00	24.00	DVME-645	1385.00	1039.00	MX-850MM	154.00	105.00
DMS-20PC-3-RS	29.00	27.00	DMS-EB-LP2	29.00	24.00	DVME-660	795.00	596.00	MXD-409	16.00	13.15
DMS-20PC-3-RS-H	37.00	34.00	DMS-EB-RMS	42.00	35.00	DVME-691A	347.00	260.00	MXD-807	22.00	16.75
DMS-20PC-3-Y'S	29.00	27.00	DMS-EB-TC-J	37.00	31.00	DVME-691D	350.00	263.00	PC-411A1	569.00	427.00
DMS-30-CP	280.00	CALL	DMS-EB-TC-K	37.00	31.00	DVME-C-01	45.00	CALL	PC-411B1	659.00	494.00
DMS-30LCD-0-5	45.00	35.00	DMS-EB2	14.00	12.00	DVME-C-02	56.00	CALL	PC-411SET	95.00	CALL
DMS-30LCD-0-5B	49.00	38.00	DPP-Q7A1	964.00	839.00	DVME-UTIL/V	395.00	CALL	PC-411SRC	395.00	CALL
DMS-30LCD-0-9	49.00	38.00	DPP-Q7A2	964.00	839.00	FLJ-AC01	30.00	24.60	PC-412A1	695.00	521.00
DMS-30LCD-0-9B	55.00	43.00	DPP-Q7A4	964.00	839.00	FLJ-ACR1	75.00	62.00	PC-412B1	795.00	596.00
DMS-30LCD-1-5	45.00	35.00	DPP-Q7E1	964.00	839.00	FLJ-ACR2	75.00	62.00	PC-414A1 or PC-414A1*	1850.00	1388.00
DMS-30LCD-1-5B	49.00	38.00	DPP-Q7E2	964.00	839.00	FLJ-D1	201.00	165.00	PC-414A2 or PC-414A2*	1895.00	1421.00
DMS-30LCD-1-9	49.00	38.00	DVC-350A	485.00	422.00	FLJ-D2	201.00	165.00	PC-414A3 or PC-414A3*	2095.00	1571.00
DMS-30LCD-1-9B	55.00	43.00	DVC-8500A	1278.00	1112.00	FLJ-D5LA1	169.00	139.00	PC-414B1 or PC-414B1*	1695.00	1271.00
DMS-30LCD-2-5	45.00	35.00	DVC-8500E	1278.00	1112.00	FLJ-D5LA2	169.00	139.00	PC-414B2 or PC-414B2*	1745.00	1309.00
DMS-30LCD-2-5B	49.00	38.00	DVC-8500J	1278.00	1112.00	FLJ-D6LA1	182.00	149.00	PC-414B3 or PC-414B3*	1945.00	1459.00
DMS-30LCD-2-9	49.00	38.00	DVME-601A	2110.00	1583.00	FLJ-D6LA2	217.00	178.00	PC-414C1 or PC-414C1*	1515.00	1136.00
DMS-30LCD-2-9B	55.00	43.00	DVME-601B	2204.00	1653.00	FLJ-DC	164.00	134.00	PC-414C2 or PC-414C2*	1565.00	1174.00
DMS-30LCD-4/20S	80.00	67.00	DVME-601C	2695.00	2021.00	FLJ-R3BA1	115.00	94.00	PC-414C3 or PC-414C3*	1765.00	1324.00
DMS-30PC-0-AS	45.00	35.00	DVME-601C-U	2695.00	2021.00	FLJ-R3BA2	119.00	98.00	PC-414D1 or PC-414D1*	1995.00	1496.00
DMS-30PC-0-BS	89.00	76.00	DVME-601D	2314.00	1736.00	FLJ-R8LA1	130.00	107.00	PC-414D2 or PC-414D2*	2045.00	1534.00
DMS-30PC-0-GL	49.00	38.00	DVME-601E	2314.00	1736.00	FLJ-R8LA2	155.00	127.00	PC-414D3 or PC-414D3*	2245.00	1684.00
DMS-30PC-0-GS	45.00	35.00	DVME-601F	2534.00	1901.00	FLJ-R8LB1	155.00	127.00	PC-414E1 or PC-414E1*	1695.00	1271.00
DMS-30PC-0-OL	49.00	38.00	DVME-611A	1495.00	1121.00	FLJ-R8LB2	130.00	107.00	PC-414E2 or PC-414E2*	1745.00	1309.00
DMS-30PC-0-OS	45.00	35.00	DVME-611B	1587.00	1190.00	FLJ-UR1BA1	29.00	23.80	PC-414E3 or PC-414E3*	1945.00	1459.00
DMS-30PC-0-QS	45.00	35.00	DVME-611C	1774.00	1331.00	FLJ-UR1BA2	29.00	23.80	PC-414F1 or PC-414F1*	1995.00	1496.00
DMS-30PC-0-RH	49.00	38.00	DVME-611C-U	1774.00	1331.00	FLJ-UR2BA1	44.00	36.00	PC-414F2 or PC-414F2*	2045.00	1534.00
DMS-30PC-0-RL	49.00	38.00	DVME-611D	1648.00	1236.00	FLJ-UR2BA2	44.00	36.00	PC-414F3 or PC-414F3*	2245.00	1684.00
DMS-30PC-0-RS	45.00	35.00	DVME-611E	1802.00	1352.00	FLJ-UR2EA1	51.00	42.00	PC-414G1*	2195.00	1646.00
DMS-30PC-0-Y'S	45.00	35.00	DVME-611F	1865.00	1399.00	FLJ-UR2EA2	45.00	37.00	PC-414G2*	2245.00	1684.00
DMS-30PC-1-AS	45.00	35.00	DVME-612A	1659.00	1244.00	FLJ-UR2LH1	32.00	26.25	PC-414G3*	2445.00	1834.00
DMS-30PC-1-BS	89.00	76.00	DVME-612B	1760.00	1320.00	FLJ-UR2LH2	32.00	26.25	PC-414S5ET	95.00	CALL
DMS-30PC-1-GL	49.00	38.00	DVME-612C	1775.00	1331.00	FLJ-UR4HA1	39.00	32.00	PC-414SRC	395.00	CALL
DMS-30PC-1-GS	45.00	35.00	DVME-612C-U	1775.00	1331.00	FLJ-UR4HA2	36.00	29.55	PC-414WIN	95.00	CALL
DMS-30PC-1-OL	49.00	38.00	DVME-612D	1785.00	1339.00	FLJ-UR4HB1	36.00	29.55	PC-414WINS	395.00	CALL
DMS-30PC-1-QS	45.00	35.00	DVME-612E	1940.00	1455.00	FLJ-UR4HB2	39.00	32.00	PC-420F1 or PC-414F1*	1995.00	1496.00
DMS-30PC-1-RL	49.00	38.00	DVME-612F	2025.00	1519.00	FLJ-UR4LA1	39.00	32.00	PC-420F2 or PC-414F2*	2045.00	1534.00
DMS-30PC-1-RS	49.00	38.00	DVME-613A	1137.00	853.00	FLJ-UR4LA2	39.00	32.00	PC-420F3 or PC-414F3*	2245.00	1684.00
DMS-30PC-1-RH	49.00	38.00	DVME-613B	1238.00	929.00	FLJ-UR4LB1	39.00	32.00	PC-422A	995.00	746.00
DMS-30PC-1-RS	45.00	35.00	DVME-613C	1330.00	998.00	FLJ-UR4LB2	39.00	32.00	PC-422B	1695.00	1271.00
DMS-30PC-1-Y'S	45.00	35.00	DVME-614A1	2795.00	2096.00	FLJ-VB	163.00	134.00	PC-422SET	50.00	CALL
DMS-30PC-2-AS	45.00	35.00	DVME-614A2	2850.00	2138.00	FLJ-VH	163.00	134.00	PC-422SRC	250.00	CALL
DMS-30PC-2-BS	89.00	76.00	DVME-614A3	3045.00	2284.00	FLJ-VL	163.00	134.00	PC-430A1	4395.00	3296.00
DMS-30PC-2-GL	49.00	38.00	DVME-614B1	2590.00	1943.00	FLT-C1	33.00	25.10	PC-430A2	4495.00	3371.00
DMS-30PC-2-GS	45.00	35.00	DVME-614B2	2650.00	1988.00	FLT-U2	31.00	23.25	PC-430B1	4150.00	3113.00
DMS-30PC-2-OL	49.00	38.00	DVME-614B3	2840.00	2130.00	FLT-U2-M	51.00	38.00	PC-430B2	4250.00	3188.00
DMS-30PC-2-QS	45.00	35.00	DVME-614C1	2395.00	1796.00	HDas-16/883	780.00	585.00	PC-430BUG	795.00	CALL
DMS-30PC-2-QS	45.00	35.00	DVME-614C2	2455.00	1841.00	HDas-16MC	417.00	313.00	PC-430C1	3995.00	2996.00
DMS-30PC-2-RH	49.00	38.00	DVME-614C3	2645.00	1984.00	HDas-16MM	498.00	374.00	PC-430C2	4095.00	3071.00
DMS-30PC-2-RL	49.00	38.00</td									

CUSTOMER PRICE LIST

Prices in U.S. Dollars

Effective November 1, 1993

MODEL	PRICE (1 - 4)	PRICE (100's)	MODEL	PRICE (1 - 4)	PRICE (100's)	MODEL	PRICE (1 - 4)	PRICE (100's)	MODEL	PRICE (1 - 4)	PRICE (100's)
PC-462	\$ 1195.00	\$ 896.00	ST-702A	\$ 1874.00	\$ 1406.00	UM-DVME-691	\$ 32.00	\$ CALL	UWR-15/1000-D5	\$ 93.00	\$ 79.00
PC-462SET	95.00	CALL	ST-703B	1423.00	1067.00	UM-PC-414	32.00	CALL	UWR-15/1300-D12	93.00	79.00
PC-462SRC	395.00	CALL	ST-711	1071.00	803.00	UM-PC-422	32.00	CALL	UWR-15/1300-D48	93.00	79.00
PC-490A	39.00	29.00	ST-716D1	1850.00	1388.00	UM-PC-430	32.00	CALL	UWR-15/200-D12	55.00	47.00
PC-490B	69.00	52.00	ST-716D2	1850.00	1388.00	UM-ST-519	32.00	CALL	UWR-15/200-D48	55.00	47.00
PC-490C	79.00	59.00	ST-724	1112.00	834.00	UM-ST-701	32.00	CALL	UWR-15/200-D5	55.00	47.00
PC-6	191.00	160.00	ST-732	1341.00	1006.00	UM-ST-702	32.00	CALL	UWR-15/530-D5	81.00	69.00
PC-DADISP	1695.00	CALL	TPM-12/100-5/500	165.00	144.00	UM-ST-703	32.00	CALL	UWR-15/600-D48	81.00	69.00
RN-3100/4100	17.00	14.00	TPM-12/150-5/1000	165.00	144.00	UM-ST-711/732	32.00	CALL	UWR-15/665-D12	81.00	69.00
RN-9000	17.00	14.00	TPM-15/150-5/1000	165.00	144.00	UM-ST-716	32.00	CALL	UWR-2.1/4200-D48	93.00	79.00
RN-DMS	16.00	14.00	TWR-5/1000-12/125-D5	81.00	69.00	UM-ST-724	32.00	CALL	UWR-3.3/1800-D48	81.00	69.00
ROJ-1K	78.00	64.00	TWR-5/1000-12/210-D12	81.00	69.00	UM-ST-728	32.00	CALL	UWR-3.3/1800-D5	81.00	69.00
ROJ-20	70.00	57.00	TWR-5/1000-15/200-D12	81.00	69.00	UPA-12/200	33.00	29.00	UWR-3.3/2500-D12	81.00	69.00
SHM-20C	14.00	10.65	TWR-5/1000-15/250-D48	87.00	74.00	UPA-5/500	33.00	29.00	UWR-3.3/4250-D5	93.00	79.00
SHM-30C	23.00	17.50	TWR-5/1200-12/250-D48	87.00	74.00	UPM-12/80-D5	88.00	77.00	UWR-3.3/4850-D12	93.00	79.00
SHM-40MC	180.00	135.00	TWR-5/1500-12/250-D48	93.00	79.00	UPM-24/125-D12	121.00	105.00	UWR-3.3/4850-D48	93.00	79.00
SHM-40MM	198.00	149.00	TWR-5/1500-15/250-D48	93.00	79.00	UPM-24/210-D12	126.00	110.00	UWR-5.2/1500-D5	81.00	69.00
SHM-43MC	142.00	107.00	TWR-5/1800-12/200-D48	93.00	79.00	UPM-24/210-D5	126.00	110.00	UWR-5.2/3000-D5	93.00	79.00
SHM-43MM	153.00	115.00	TWR-5/1800-15/150-D48	93.00	79.00	UPM-24/40-D12	88.00	77.00	UWR-5/1600-D5	81.00	69.00
SHM-45MC	184.00	138.00	TWR-5/800-15/150-D5	81.00	69.00	UPM-24/40-D5	88.00	77.00	UWR-5/1800-D48	81.00	69.00
SHM-45MM	201.00	151.00	UCM-5/1000	116.00	101.00	UPM-28/100-D12	125.00	109.00	UWR-5/2000-D12	81.00	69.00
SHM-45MM-QL	252.00	189.00	UCM-5/2000	132.00	115.00	UPM-28/100-D5	125.00	109.00	UWR-5/3000-D5	93.00	79.00
SHM-4860/883	243.00	182.00	UCM-5/250	101.00	88.00	UPM-28/25-D12	91.00	79.00	UWR-5/4000-D12	93.00	79.00
SHM-4860MC	168.00	126.00	UCM-5/500	115.00	100.00	UPM-28/25-D5	91.00	79.00	UWR-5/4000-D48	93.00	79.00
SHM-4860MM	186.00	140.00	UM-DPP-Q7	32.00	CALL	UPM-5/1000	101.00	88.00	UWR-5/500-D12	55.00	47.00
SHM-49MC	54.00	41.00	UM-DVC-350A	32.00	CALL	UPM-5/1000B	101.00	88.00	UWR-5/500-D48	55.00	47.00
SHM-49MM	63.00	47.00	UM-DVME-601	32.00	CALL	UPM-5/200-D12	97.00	84.00	UWR-5/500-D5	55.00	47.00
SHM-6MC	185.00	139.00	UM-DVME-602	32.00	CALL	UPM-5/200-D28	97.00	84.00	VFQ-110	14.00	11.50
SHM-6MM	264.00	198.00	UM-DVME-611/612	32.00	CALL	UPM-5/2000	123.00	107.00	VFQ-1C	7.00	5.35
SHM-6MM-QL	362.00	272.00	UM-DVME-613	32.00	CALL	USC-5/5	219.00	191.00	VFQ-1R	17.00	12.95
SHM-7MC	171.00	128.00	UM-DVME-614	32.00	CALL	USM-5/5	219.00	191.00	VFQ-2C	16.00	12.20
SHM-945MC	109.00	82.00	UM-DVME-622	32.00	CALL	UWR-12/1250-D5	93.00	79.00	VFQ-3C	5.00	4.10
SHM-945MM	120.00	90.00	UM-DVME-624	32.00	CALL	UWR-12/1650-D12	93.00	79.00			
SHM-HUMC	179.00	134.00	UM-DVME-626	32.00	CALL	UWR-12/1650-D48	93.00	79.00			
SHM-HUMM	213.00	160.00	UM-DVME-628	32.00	CALL	UWR-12/250-D12	55.00	47.00			
SHM-HUMM-QL	451.00	338.00	UM-DVME-630	32.00	CALL	UWR-12/250-D48	55.00	47.00			
SHM-IC-1	11.00	8.40	UM-DVME-641	32.00	CALL	UWR-12/250-D5	55.00	47.00			
SHM-IC-1M	54.00	41.00	UM-DVME-643	32.00	CALL	UWR-12/665-D5	81.00	69.00			
SHM-LM-2	5.00	3.80	UM-DVME-645	32.00	CALL	UWR-12/750-D48	81.00	69.00			
ST-519	556.00	417.00	UM-DVME-660	32.00	CALL	UWR-12/830-D12	81.00	69.00			

ACCESSORIES AND SPARE PARTS

PRODUCT	DESCRIPTION
32-2242568	48-Column Printer Paper; 10 Rolls
32-2242570	DPP-Q7 Printer Paper; 10 Rolls
32-2242572	20-Column Printer Paper; 10 Rolls
38-8193022	DVC-8500 Panel Mount Kit
38-8193902	DVC-8500 Test Lead Kit
39-7267690	DVC-350A Accessory Kit (AC Charger, NiCAD Batteries)
39-7341560	DM-9000 Screw Terminal Connector
39-8194910	DM-31 Accessory Kit
60-2105600	ST-702 and ST-705 Screw Terminal Connector
61-7342340	SMA/BNC Cable Assembly

Standard Military Drawing (SMD) Numbered Devices

5962-8850801XA	ADC-HX/883 with Hot Solder Dipped Pins
5962-8850801XC	ADC-HX/883 with Gold Plated Pins
5962-8850802XA	ADC-HZ/883 with Hot Solder Dipped Pins
5962-8850802XC	ADC-HZ/883 with Gold Plated Pins
5962-8851403XA	HDAS-8/883 with Hot Solder Dipped Pins
5962-8851403XC	HDAS-8/883 with Gold Plated Pins
5962-8851404XA	HDAS-16/883 with Hot Solder Dipped Pins
5962-8851404XC	HDAS-16/883 with Gold Plated Pins
5962-8952801XA	DAC-HKB/883 with Hot Solder Dipped Pins
5962-8952801XC	DAC-HKB/883 with Gold Plated Pins
5962-8952802XA	DAC-HKB-2/883 with Hot Solder Dipped Pins
5962-8952802XC	DAC-HKB-2/883 with Gold Plated Pins
5962-8953101HXA	DAC-HPB/883 with Hot Solder Dipped Pins
5962-8953101HXC	DAC-HPB/883 with Gold Plated Pins
5962-8953102HXA	DAC-HPB-1/883 with Hot Solder Dipped Pins
5962-8953102HXC	DAC-HPB-1/883 with Gold Plated Pins

Prices and model availability subject to change without notice.



DATEL, Inc. INTERNATIONAL: 11 CABOT BOULEVARD, MANSFIELD, MA 02048-1194 TEL. (508) 339-3000 / FAX (508) 339-6356
 DATEL (UNITED KINGDOM) Basingstoke Tel. (256) 880-444 • DATEL (FRANCE) Tel. (1) 3460.0101
 DATEL (GERMANY) Tel. (89) 54 4334-0 • DATEL (JAPAN) Tokyo Tel. (3) 3779-1031 • Osaka Tel. (6) 354-2025